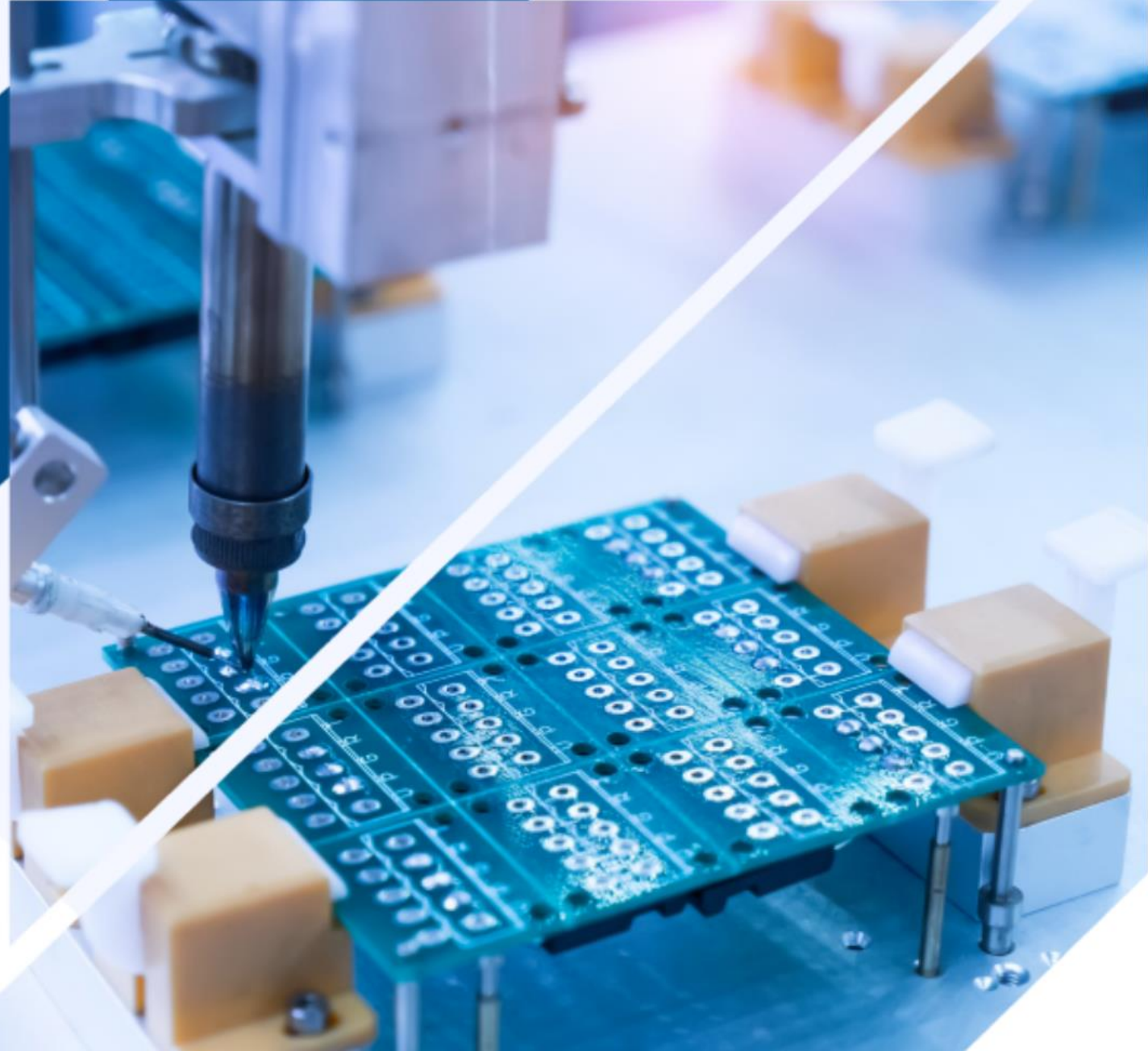




ZTE

Electronics Inc.

CSE: ZTE



Corporate Presentation

September 2024

Disclaimer & Forward-Looking Statement

This presentation contains “forward-looking information” within the meaning of applicable Canadian securities legislation. Such forward-looking information includes, but is not limited to, information with respect to our objectives and the strategies to achieve these objectives, as well as information with respect to our beliefs, plans, expectations, anticipations, estimates and intentions. It also includes information in this presentation sited from third party sources. This forward-looking information is identified by the use of terms and phrases such as “may”, “would”, “should”, “could”, “expect”, “intend”, “estimate”, “anticipate”, “plan”, “foresee”, “believe”, or “continue”, the negative of these terms and similar terminology, including references to assumptions, although not all forward-looking information contains these terms and phrases.

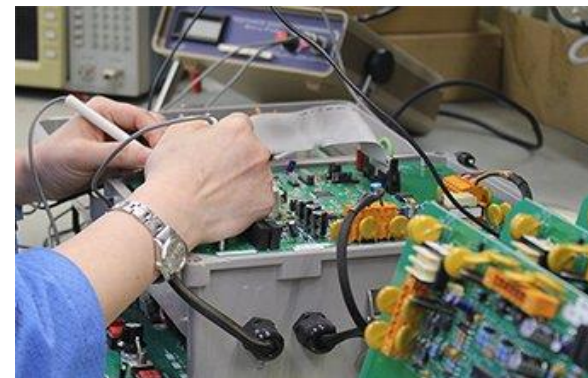
Forward-looking information is based upon a number of assumptions and is subject to a number of risks and uncertainties, many of which are beyond our control, that could cause actual results to differ materially from those that are disclosed in or implied by such forward-looking information. These risks and uncertainties include, but are not limited to, the following risk factors, reliance on key personnel, inability to attract and retain qualified personnel, utilization of our workforce, labour relations, growth initiatives, long sales cycles, risks related to developing customer base, availability of financing for our customers, the cost of raw materials, cost overruns, risks related to performance, cost and timing of numerous technical, productivity and supply chain requirements, interruptions in the global supply chain, unknown use of forced and child labour within our supply chain, additional capital requirements, fluctuations in EBITDA, fluctuations in quarterly operating results, exchange rate fluctuations, competition, sensitivity to general economic conditions, brand and corporate reputation, product liability and warranty claims, equipment availability, reliance on manufacturers, product defects, continued access to appropriate facilities, litigation, risks related to income tax matters, environmental regulations, health and safety matters, risks related to global epidemics and pandemics and other health crises, dependence on IT systems, and business operations could be adversely affected by computer hacking.

Although the forward-looking information contained in this presentation is based upon what we believe are reasonable assumptions based on information currently available to the Company, investors are cautioned against placing undue reliance on this information since actual results may vary from the forward-looking information. Certain assumptions made in preparing the forward-looking information and our objectives include: our ability to generate sufficient revenue while controlling our costs and expenses; our ability to manage our growth effectively; the absence of material adverse changes in our industry or the global economy; trends in our industry and markets; our ability to manage risks related to expansion; our ability to maintain good business relationships; our ability to expand our sales and distribution infrastructure and our marketing; our ability to develop products and technologies that keep pace with the continuing changes in technology, evolving industry standards, new product introductions by competitors and changing client preferences and requirements; the continued demand for printed circuit boards and custom printed circuit board assembly; our ability to retain key personnel and our ability to raise sufficient debt or equity financing to support our business growth.

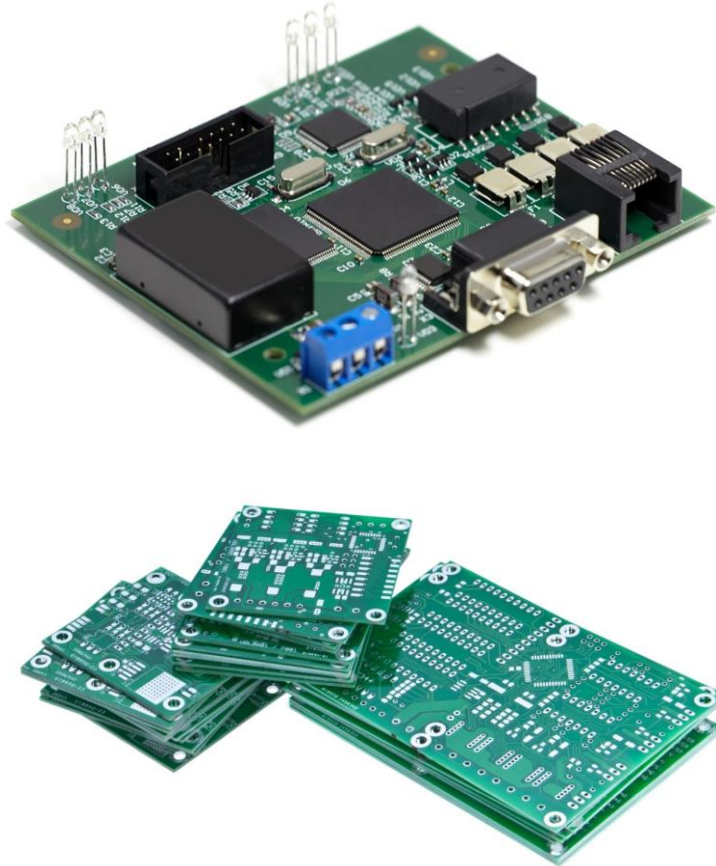
Consequently, all forward-looking information contained in this presentation is qualified by the foregoing cautionary statements, and there can be no guarantee that the results or developments that we anticipate will be realized or, even if substantially realized, that they will have the expected consequences or effects on our business, financial condition or results of operation. Unless otherwise noted or the context otherwise indicates, the forward-looking information contained in this presentation is provided as of the date of this presentation, and we do not undertake to update or amend such forward-looking information whether as a result of new information, future events or otherwise, except as may be required by applicable law.

About ZTEST

- ZTEST Electronics Inc. (CSE:ZTE) operates through its wholly owned subsidiary, Permatest Electronics Corporation (“Permatest”).
- Permatest engages in Printed Circuit Board Assembly (PCBA) materials management, and testing services, operating out of a 21,000 square foot certified facility in North York, Ontario, Canada.
- Customers include companies in a variety of industries: medical, power, computer, telecommunications, wireless, industrial, trucking, wearables, and consumer electronics.



What is a Printed Circuit Board (PCB)?



- A Printed Circuit Board (PCB) is a thin board made of an insulating material onto which conductive pathways are printed or etched. Once assembled, these pathways connect various electronic components, allowing them to work together to perform complex functions.
- Circuit boards are the backbone of every electronic device today. PCBs are called the “mother of electronic products” and are vital not only to everyday appliances and devices, but also to the medical, transportation, communication, and entertainment industries. PCBs are also vital to new and growing technologies including the Internet of Things (IoT), the Internet of Vehicles, the Industrial Internet of Things, 5G and Artificial Intelligence¹.
- Different PCBs are needed for the many kinds of appliances in use. For example, the PCB needed to power a smartwatch is different from the PCB required for a computer.

1) Source: [mordorintelligence.com](https://www.mordorintelligence.com)

Our Products

CUSTOM PRINTED CIRCUIT BOARDS, MADE TO ORDER.

- Permatest is an IPC Class 3 compliant facility. Every board we build is compliant with IPC standards, the highest grade of manufacturing reliability which is required for medical, aerospace and military applications.

- Our versatility allows us to manufacture custom boards in varying quantities. We test and re-test these boards for quality and performance.

- We offer full and partial turnkey services whereby we provide Materials Management services to procure all materials necessary to build their boards or those materials necessary to augment what the customer may already have. We also offer assembly-only services.

OUR PCBs ARE:

- ✓ RHOS and IPC Class 3 compliant
- ✓ Made with specific materials as requested
- ✓ Available in different placement types
- ✓ Suitable for a wide variety of industries

Our Competitive Advantage

Experience & Expertise

Over 40 years experience and expertise in handling complex PCBAs.

Turnaround Time

The ability to meet deadlines and deliver top quality products on time.

Certifications & Standards

Compliance with industry standards and certifications, such as ISO 9001-2015, IPC.

Quality & Reliability

An extensive track record of producing high-quality PCBs on demand.

Cost-Effectiveness

Competitive pricing without compromising on quality or customer service.

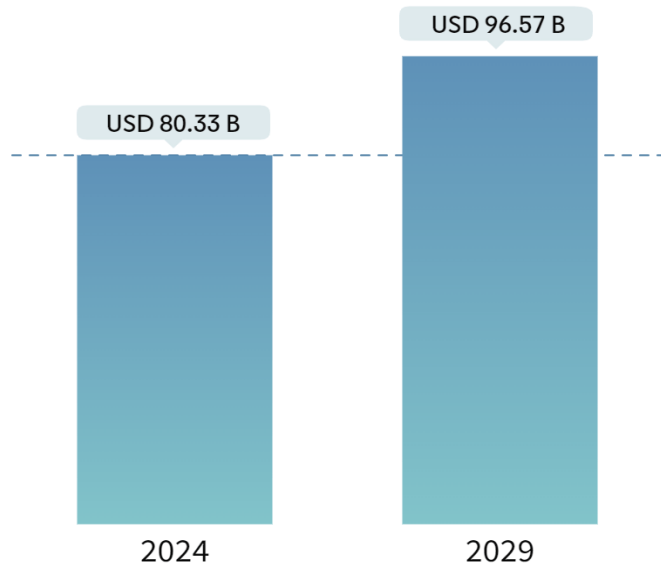
State of the Art Technology

Recently acquired advanced machinery.

Market Overview – Printed Circuit Boards (PCBs)

PCB Market

Market Size in USD Billion
CAGR 4.87%



Source : Mordor Intelligence



- The PCB market is estimated at USD \$80.3 billion in 2024, and is expected to reach USD \$96.6 billion by 2029, growing at a CAGR of 4.28% during the forecast period¹.
- The indispensability of PCBs extends to a wide range of consumer electronics, such as smartphones, televisions, laptops, and gaming consoles, owing to their compact design and capability to accommodate intricate circuitry.
- One major trend driving the growth of the PCB market is the increasing adoption of advanced technologies such as 5G.

1) Source: [Mordor Intelligence](#)

Industries We Serve

- ZTEST assembles top quality circuit boards according to customers' design, regardless of the industry.
-
- We cater to customers that require high quality, quick-turn, small or medium size production runs, fulfilling a unique and growing market niche.
-
- We currently provide printed circuit boards for customers in the medical, consumer electronics, trucking, telecommunications, computers, wearables, wireless, and power industries, and we can tailor our production processes to suit any industry.



Examples of Our Products – by Industry



Medical – Equipment for women’s health.



Trucking – AI for autonomous garbage trucks. AI-powered sign readers and traffic controls. Road salters.



Mining – Communications in mines, gas detection meters.



Wireless – Microwave and RF technology for the aerospace industry.



Consumer Electronics – Remote car starters.



Wearables – Smart lenses.

More Examples



- Computer – Industrial smart factory computers.
-



- Agriculture – Automatic seed feeders, Auger Controllers.
-



- Telecommunications – Voice and video communications (VoIP), audio intelligibility. Satellite link testing.
-



- Industrial – Water leak detection system, assemblies used in semiconductor manufacturing. Geotechnical and Environmental equipment. Elevator controls.
-



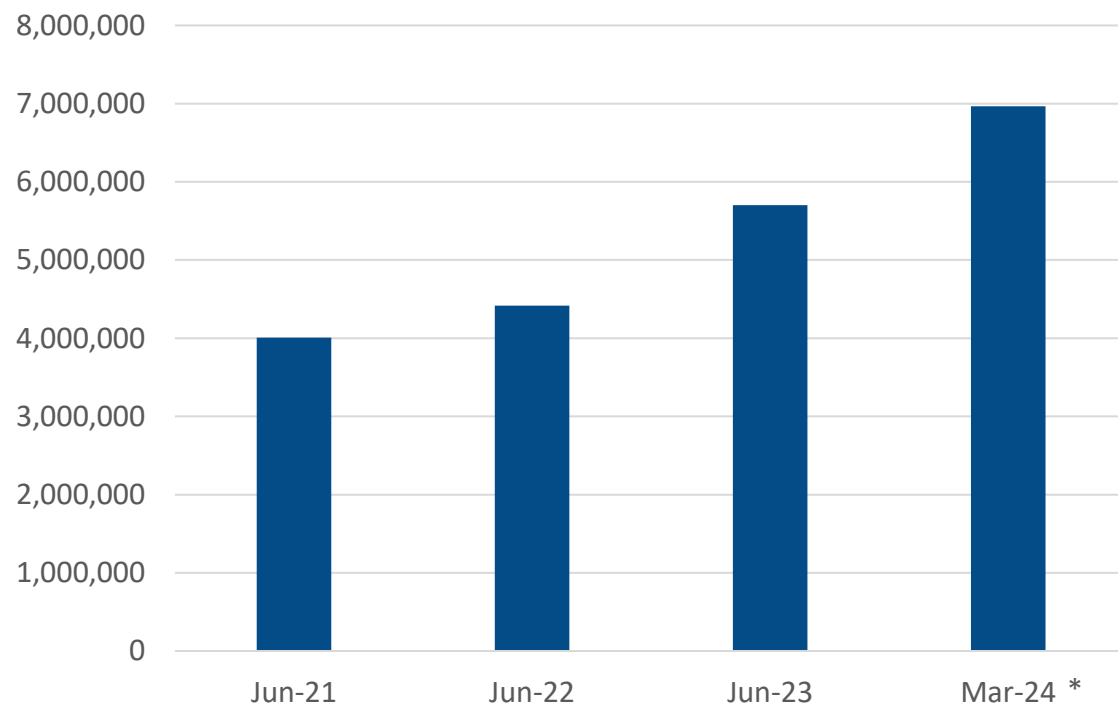
- Power – Power Grid Switches and controls.



- Test Equipment and Instrumentation – Test equipment for space aviation, transportation, and high-tech manufacturing.

Financial Highlights: Fiscal 2021 – 2024

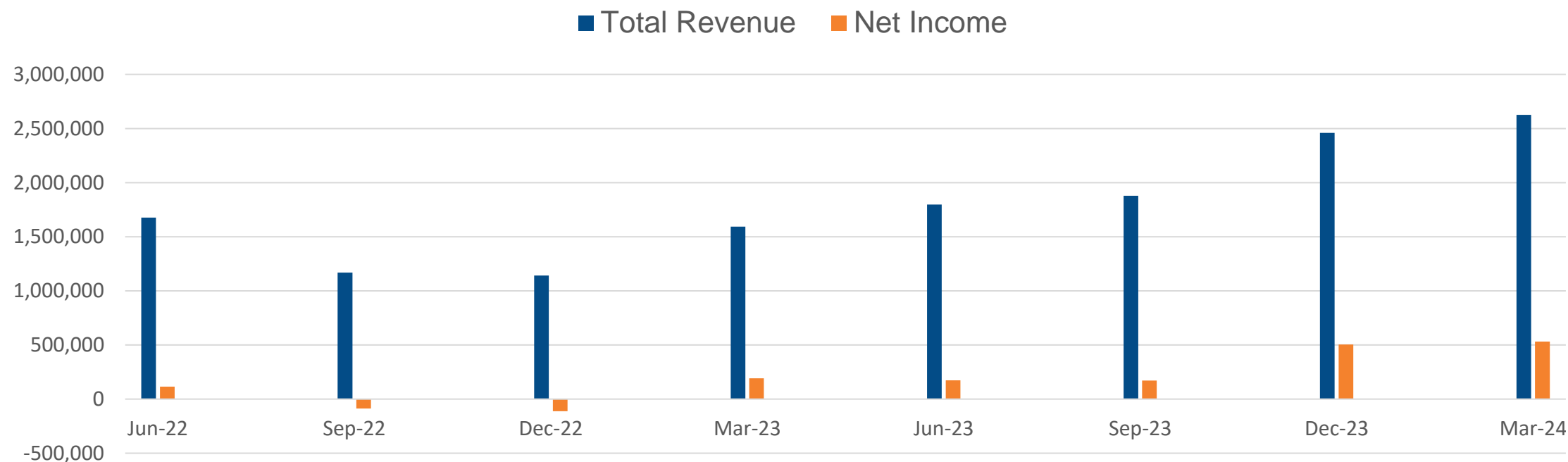
Total Revenues



For the period ended	June 2021	June 2022	June 2023	March 2024 *
Net Income (loss)	\$45,762	\$(266,878)	\$165,274	\$1,207,651
Basic Earnings Per Share	\$0.002	\$(0.010)	\$0.006	\$0.03

* Financial results for the 9 months ended March 31, 2024 (Fiscal 2024 annual financial results not yet reported)

Financial Highlights: Quarterly, 2022 - 2024



For the quarter ended	June 2022	Sept 2022	Dec 2022	Mar 2023	June 2023	Sept 2023	Dec 2023	Mar 2024
Basic Earnings Per Share	0.004	(0.003)	(0.004)	(0.017)	\$0.006	\$0.006	\$0.018	\$0.017

Cap Table & Share Structure

Common Shares Outstanding	36,695,821
Options	1,750,000 ^{1,2,3}
Warrants	2,739,380 ^{4,,5}
Fully Diluted	41,193,447 ⁶
Long Term Debt	\$137,230
Cash	\$2,631,004 ⁷
Enterprise Value	\$7.6M
Share Price: Sept 20, 2024	\$0.275
Market Cap	\$10.1M

- 1.) 600,000 Options at \$0.10 per share, expiring Sept 30, 2027
- 2.) 350,000 Options at \$0.27 per share, expiring March 28, 2029
- 3.) 800,000 Options at \$0.30 per shares, expiring Aug 15, 2029
- 4.) 2,520,000 Warrants issued at \$0.30 per share, expiring November 2025
- 5.) 219,380 Broker Warrants issued at \$0.25 per share, expiring November 2025
- 6.) 8,246 Shares reserved for 2013 Convertible Class A Shares
- 7.) Cash balance as of March 31, 2024 plus Gross Proceeds of May 2024 Private Placement

Leadership Team

STEVE SMITH

CEO, PRESIDENT & CHAIRMAN

- 35+ years experience in corporate leadership, corporate finance, business development, marketing and investor communications.
- Has lead multiple IPOs, mergers and acquisitions, restructuring and equity offerings.
- Provided guidance and funding for numerous public companies, resulting in multiple successful acquisitions, including QHR Technologies Inc (acquired by Loblaw's for \$170 million), and MDI Technologies (acquired by Logibec for \$70 million).

MIKE KINDY, CPA

VP FINANCE & CFO

- Seasoned executive with proven success in overseeing finance strategy, financial reporting, and operating performance for companies across diverse industries.
- Former partner in a Toronto accounting firm, 30+ years providing financial consulting, management and acting as chief financial officer for companies. Key contributor in business financings, business acquisitions, business sales, and reverse takeovers.

WILLIAM JOHNSTONE, LLB

DIRECTOR & CORPORATE SECRETARY

- 40+ years practicing law, focusing on corporate and securities law.
- Partner with Gardiner Roberts LLP in Toronto.
- Serves as the chair of the ZTEST audit committee.

DEAN TYLIAKOS

DIRECTOR

- 22 years serving small to mid-sized businesses, achieving over \$750 m in financed/leased equipment transactions.
- Works with several large funding partnerships including major publicly traded finance Co's, major Banks and portfolio securitizers.

DAVE BARNETT, CFA

DIRECTOR

- Six years of capital markets experience in investment banking and corporate treasury at BMO Nesbitt Burns.
- Seven years of experience in risk management, including expertise in evaluating manufacturing operations, product liability, business continuity analysis and improving efficiencies.
- Bachelor of Business Administration from Simon Fraser University and is a CFA Charterholder.

Thank you.

For more information, please contact:

Steve Smith President & CEO



steves@ztest.com



(+1) 604-837-3751